

Q2

QUARTERLY PERFORMANCE



Q2 2014 MARKET AND OPERATIONAL INFORMATION

This disclosure includes market and operational information for Genesis Energy Limited, for the quarter ending 31 December 2013 ("Q2").

↑ 3%

Q2 Electricity Sales volumes +3% on pcp

↓ 5%

Total Generation -5% yoy, but Huntly Unit 5 +26% yoy and Tekapo Generation +2% yoy

66%

Approximately two thirds of electricity customers have Advanced Meters capable of receiving value add services

↑ 19%

Q2 2014 share of Kupe oil production up 19% on pcp

New commercial electricity and residential gas customers joining Genesis Energy resulted in improved electricity and gas sales for New Zealand's leading energy retailer in Q2.

Q2 2014 was noted by increased electricity sales versus Q2 2013, increased competition in the retail electricity market, and year on year increases in Huntly Unit 5 generation and Kupe production volumes.

Electricity sales volumes were up 3% to 1,296 GWh in Q2 due to new Commercial and Industrial customers which increased Time of Use (TOU) sales by 105% to 196 GWh, offsetting a 5% decline in mass market sales volumes versus Q2 2013. Total retail gas sales were also up in Q2 (+30% to 1.2 PJ) reflecting new TOU gas customers, plus the increase in mass market gas customers in the last 18 months.

Q2 marked a step up in competition for retail customers with churn rates across the market increasing significantly and market share gains being made by retailers outside of the top four companies. While on a rolling twelve month basis Genesis Energy's electricity customer switching rate is 1.4% better than the wider industry average, in the last two months spot switching rates have been at approximately 23% and 19%, above the average market switching rates of 22% and 18% for the same two months.

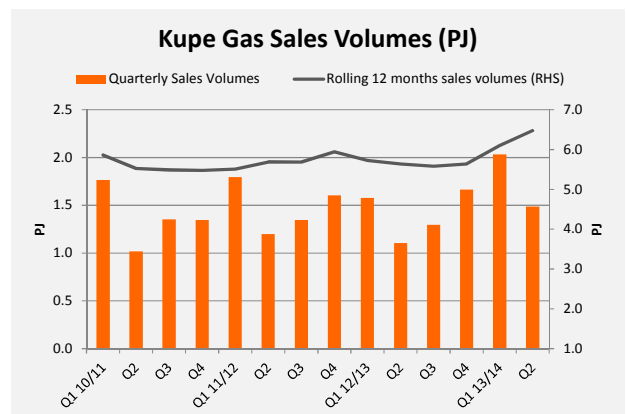
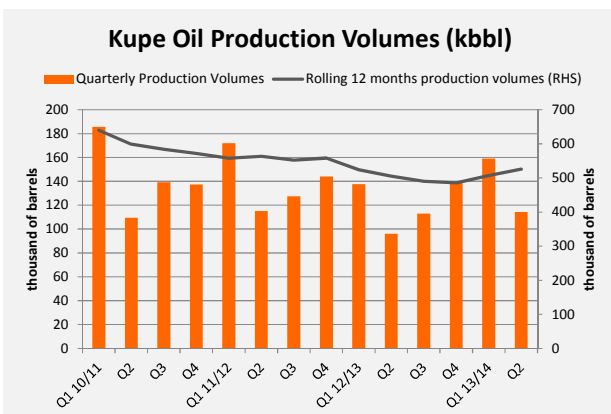
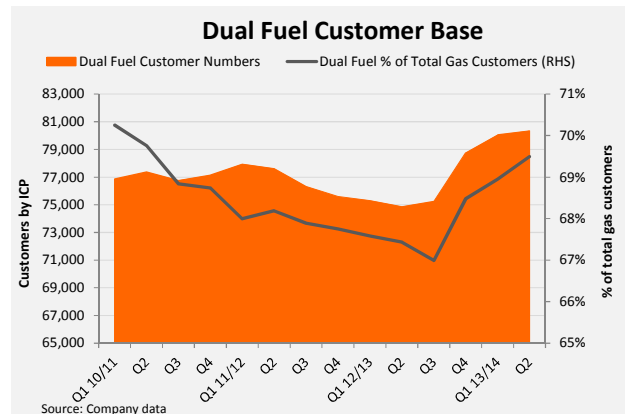
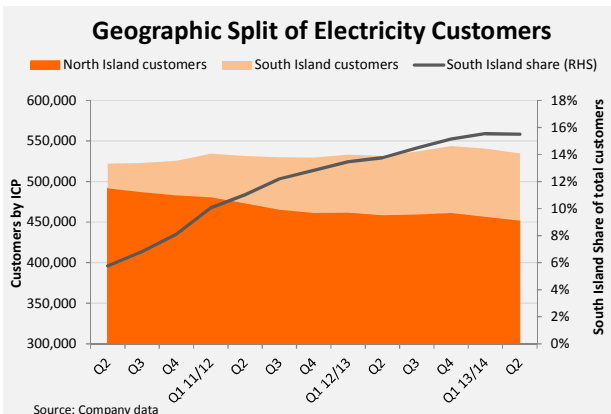
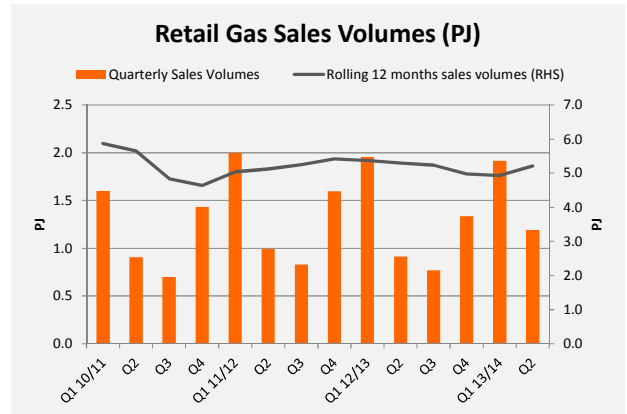
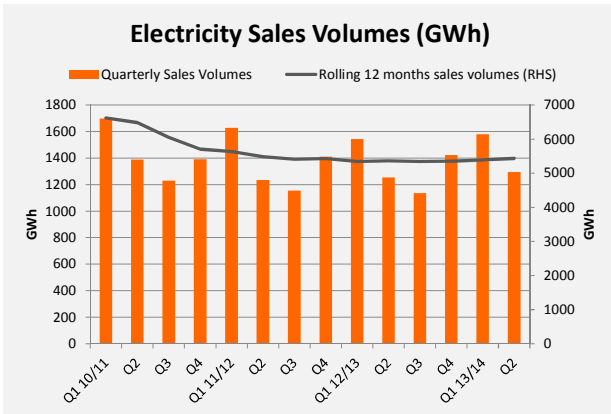
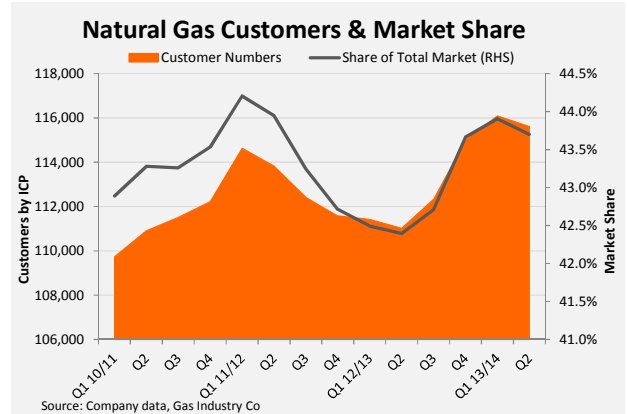
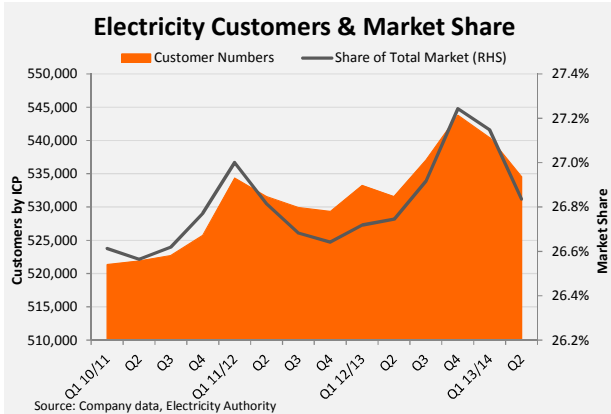
At 31 December 2013 the Company had 534,597 electricity customers (26.8% market share) which was up 0.6% on Q2 2013 but down 1.1% on Q1 2014 and 1.7% lower than the peak in Q4 2013 of 543,774. Gas customers of 115,603 (43.7% market share) and 10,739 LPG customers are up 4.1% and 28.5% on Q2 2013 respectively. This continues to be driven by the Company's dual fuel offering which has led to 70% of gas customers taking both gas and electricity supply from Genesis Energy.

Wholesale electricity prices in Q2 were negatively impacted by above average temperatures (lowering consumer demand) and above average storage levels in hydro catchments. National hydro storage levels started and ended the quarter approximately 20% above long term average.

Lower wholesale electricity prices influenced Genesis Energy's total generation in Q2 of 1,475 GWh which was down 5% compared to 1,560 GWh in Q2 2013. Thermal generation of 700 GWh was down 17% on last year due to an 86% decline in coal fired generation as the Company concentrated on generation from gas. This, along with a weaker comparable period in Q2 2013 when there was a planned outage for Huntly Unit 5's first six year maintenance, led to Unit 5 generation of 484 GWh being up 26% on the prior year.

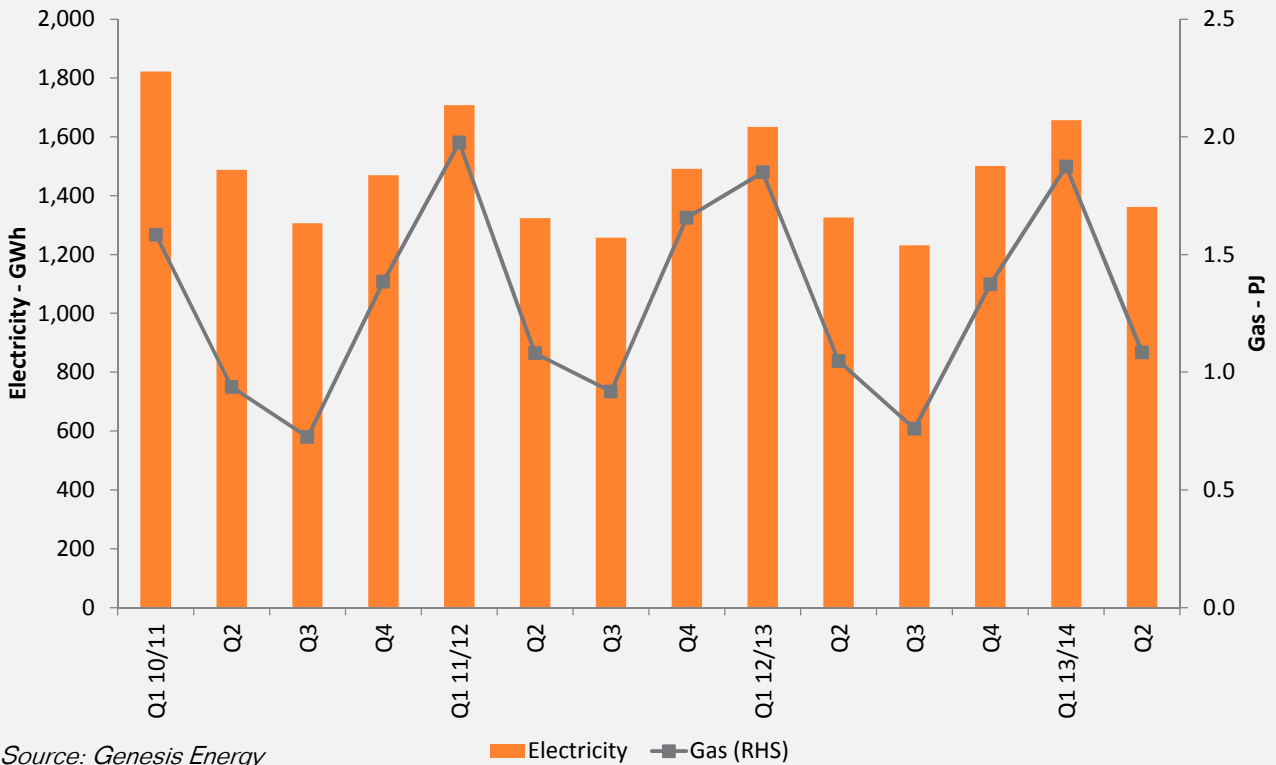
Production from the Kupe oil and gas field was up significantly year on year due to a planned outage in Q2 2013 which reduced production (and coincided with the Unit 5 outage). The Company's share of gas sales of 1.5PJ was up 34%, oil production of 114kbbbl +19% and LPG sales of 6.2kT 33% higher than last year.

Although there was one lost time injury in Q2 there were no serious incidents and the Total Recordable Injury Frequency Rate (TRIFR) for the quarter was 2.43 (versus zero for Q2 2013). There were 956 full time equivalent employees at 31 December 2013 compared to 958 last year.



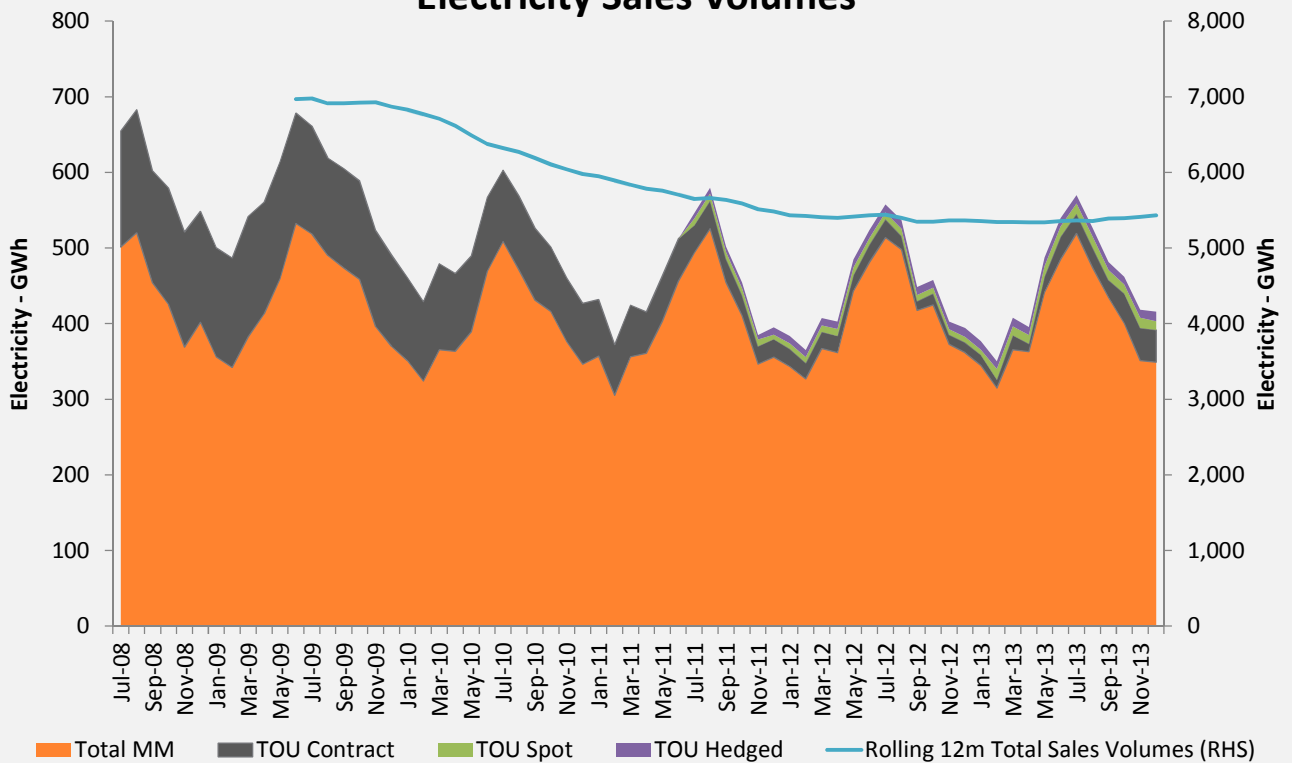


Electricity and Gas Purchase Volumes



Source: Genesis Energy

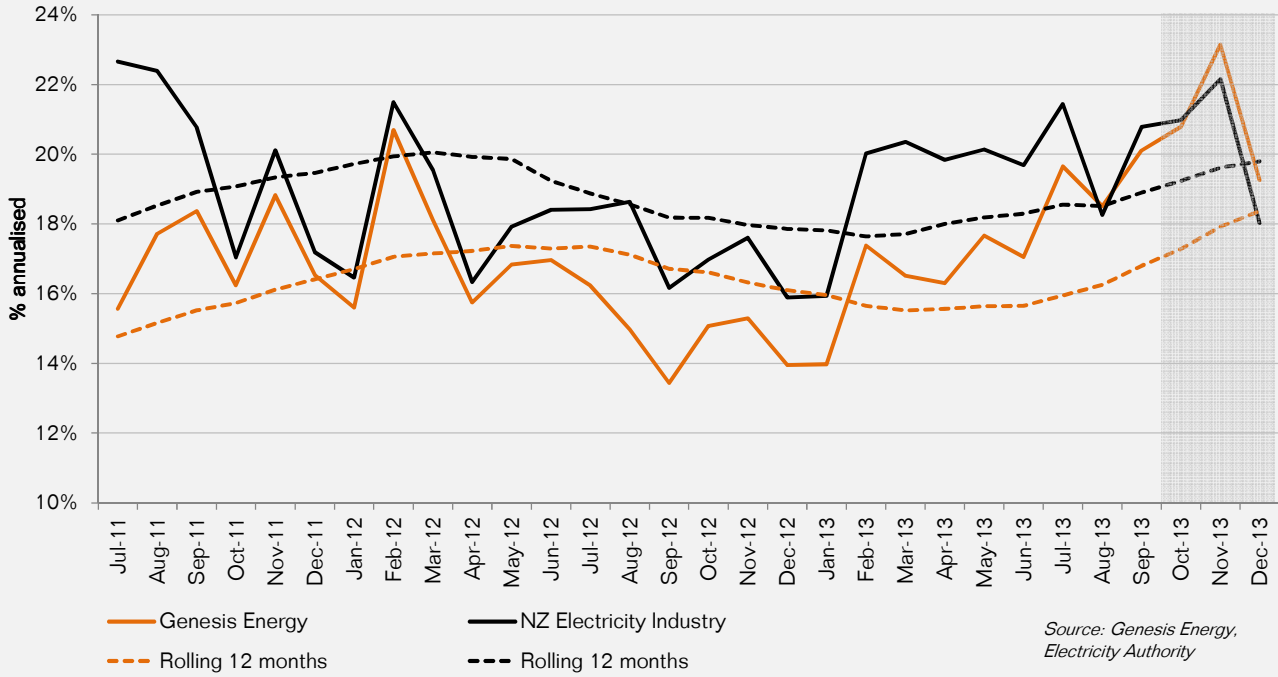
Electricity Sales Volumes



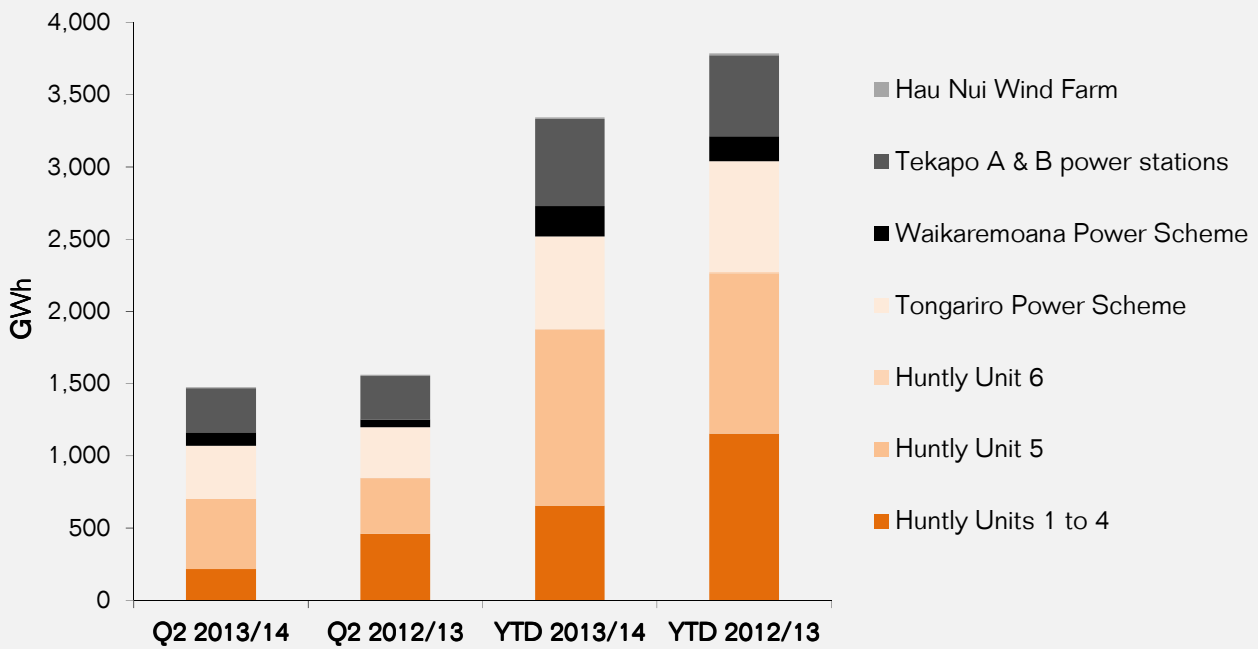
Source: Genesis Energy



Genesis Energy vs. Industry Electricity Customer Switching

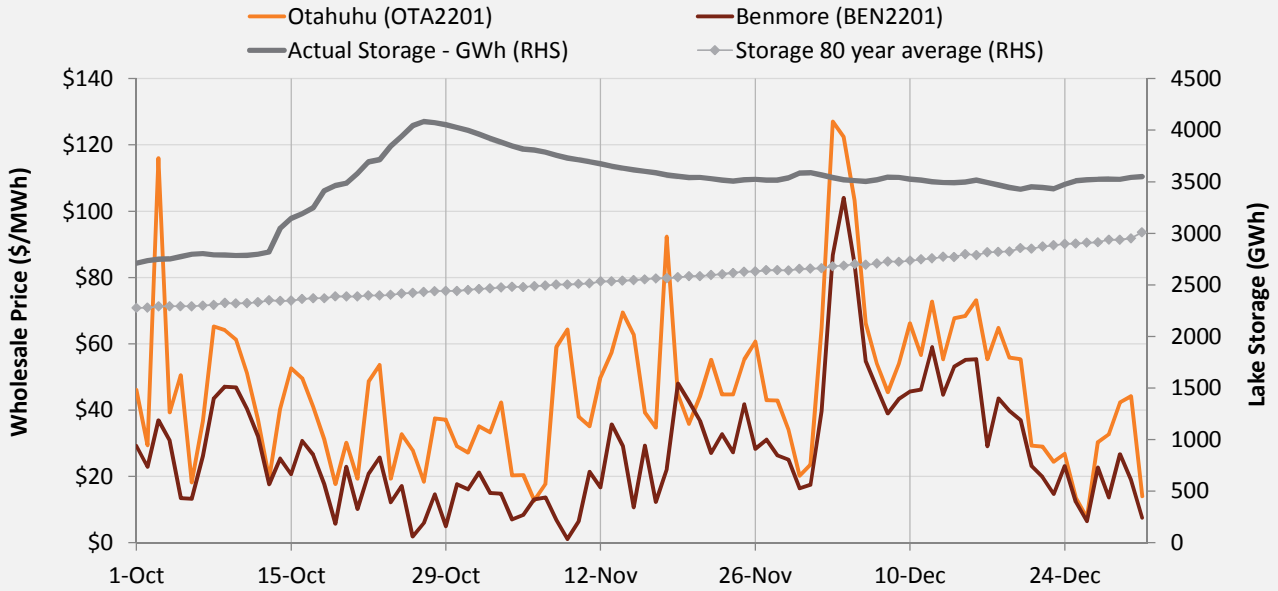


Genesis Energy Generation - Q2 2014 & YTD



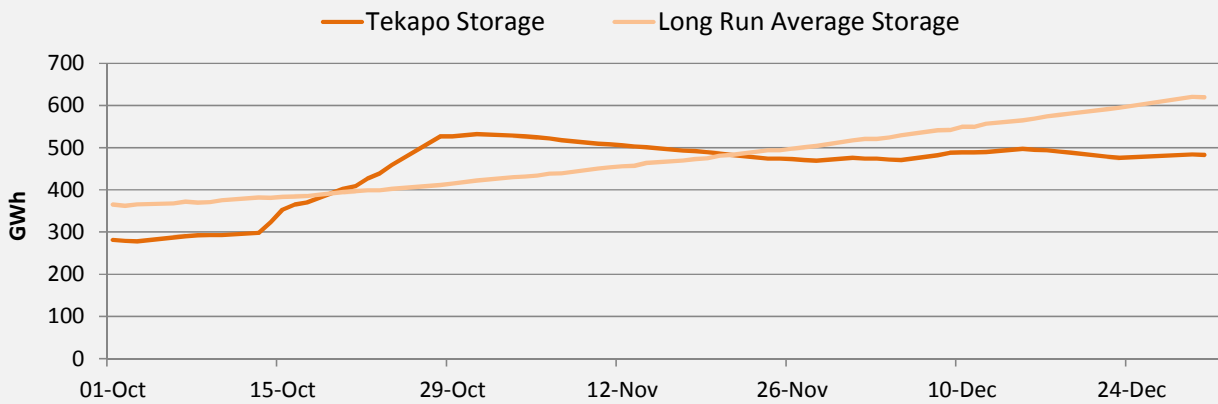


Daily Average Wholesale Reference Point Prices and Lake Storage - Oct-Dec 2013



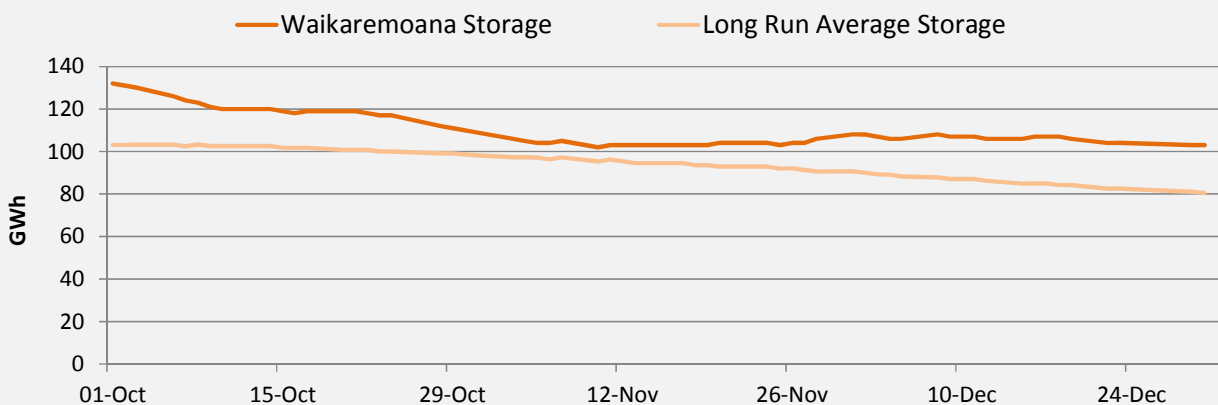
Source: COMIT/Genesis Energy

Tekapo Storage vs Long Run Average



Source: COMIT

Waikaremoana Storage vs Long Run Average



Source: COMIT

APPENDIX A OPERATIONAL INFORMATION

Operational Information

Genesis Energy Operational Information*	Second Quarter (October to December)				Year to Date			
	2013/14	2012/13	% Change	Change	2013/14	2012/13	% Change	Change
Market Information								
Customer-focus								
Electricity Market Share (%) ¹	26.8%	26.7%	0.3%	0.1%				
Gas Market Share (%) ¹	43.7%	42.4%	3.1%	1.3%				
Customer Experience								
Customer-focus								
Customer Satisfaction (%) ²	97.0%	96.0%	1.0%	1.0%				
Total Advanced Meters Installed During Period (#)	11,656	18,578	-37.3%	-6,922	27,093	34,117	-20.6%	-7,024
Total Advanced Meters Installed To Date (#)	354,814	301,792	17.6%	53,022				
Customer Numbers								
Total Customer Numbers (#) ³	674,016	665,891	1.2%	8,125				
<i>Total Customers by Product:</i>								
Electricity Customers (#) ⁴	556,591	553,626	0.5%	2,965				
Electricity Customers Excluding Vacants (#) ⁴	534,597	531,587	0.6%	3,010				
Gas Customers (#) ⁴	117,425	112,265	4.6%	5,160				
Gas Customers Excluding Vacants (#) ⁴	115,613	111,018	4.1%	4,595				
LPG Customer Numbers (#) ⁵	10,739	8,359	28.5%	2,380				
<i>Total Electricity Customers by Location:</i>								
North Island Electricity Customer Numbers (#) ⁴	451,768	458,418	-1.5%	-6,650				
South Island Electricity Customer Numbers (#) ⁴	82,829	73,169	13.2%	9,660				
Customer Volumes and Price								
Mass Market Electricity Sales (GWh)	1,100	1,159	-5.1%	-59	2,529	2,588	-2.3%	-59
TOU Electricity Sales (GWh)	196	96	104.5%	100	346	209	65.3%	137
Total Electricity Sales (GWh)	1,296	1,255	3.3%	42	2,875	2,797	2.8%	77
Retail Gas Sales (PJ)	1.2	0.9	30.3%	0.3	3.1	2.9	8.3%	0.2
Retail LPG Sales (tonnes)	739	488	51.5%	251	1,608	1,289	24.8%	320
Electricity Purchases (GWh)	1,362	1,325	2.8%	37	3,018	2,960	2.0%	59
Retail Gas Purchases (PJ)	1.1	1.0	3.5%	0.0	3.0	2.9	2.1%	0.1
Average Retail Electricity Purchase Price - LWAP (\$/MWh) ⁶	\$43.74	\$60.34	-27.5%	(\$16.60)	\$53.98	\$66.53	-18.9%	(\$12.55)
LWAP/GWAP Ratio (%)	98%	99%	-0.9%	-0.9%	99%	103%	-3.7%	-3.8%
Energy Management								
Generation								
Gas (GWh)	642	445	44.3%	197	1,462	1,212	20.6%	249
Coal (GWh)	58	404	-85.5%	-345	414	1,061	-61.0%	-647
Total Thermal (GWh)	700	848	-17.5%	-148	1,875	2,273	-17.5%	-397
Hydro (GWh)	769	705	9.1%	64	1,456	1,501	-3.0%	-45
Wind (GWh)	6	7	-18.1%	-1.3	12	11	6.4%	0.7
Total Renewable (GWh)	774	712	8.8%	63	1,468	1,513	-3.0%	-45
Total Generation (GWh)	1,475	1,560	-5.5%	-85.5	3,344	3,786	-11.7%	-442.3
<i>Generation by Location:</i>								
North Island (GWh)	1,167	1,258	-7.2%	-91	2,742	3,224	-15.0%	-482
South Island (GWh)	307	302	1.8%	5	601	561	7.1%	40
Average Price Received for Generation - GWAP (\$/MWh) ⁶	\$44.71	\$61.14	-26.9%	(\$16.44)	\$54.55	\$64.77	-15.8%	(\$10.22)
Generation Emissions (ktCO ₂)	350	583	-39.9%	-232.8	350	583	-39.9%	-232.8
Generation Carbon Intensity (tCO ₂ /GWh)	237	374	-36.5%	-136.2	105	154	-32.0%	-49.3
Fuel								
Gas Purchases (PJ)	9.0	7.9	13.3%	1.1	20.5	18.5	10.8%	2.0
Coal Purchases (PJ)	3.1	5.1	-40.2%	-2.1	7.1	11.6	-39.2%	-4.6
Wholesale Gas Sales (PJ)	2.4	2.9	-15.8%	-0.5	5.7	5.9	-2.4%	-0.1
Wholesale Coal Sales (PJ)	0.0	0.6	-100.0%	-0.6	0.0	1.3	-100.0%	-1.3
Gas Used In Internal Generation (PJ)	5.5	4.0	37.1%	1.48	11.8	9.8	21.3%	2.1
Coal Used In Internal Generation (PJ) ⁷	0.6	4.4	-85.4%	-3.7	4.5	11.6	-61.0%	-7.1
Coal Stockpile - closing balance (kilotonnes)	994	1,003	-0.9%	-9				
Kupe Oil and Gas								
Genesis Energy Sales Share								
Gas Sales (PJ)	1.5	1.1	34.2%	0.4	3.5	2.7	31.1%	0.8
Oil Production (kbbbl)	114.2	95.9	19.1%	18.3	273.2	233.5	17.0%	40
Oil Sales (kbbbl)	99.3	58.6	69.3%	40.6	255.1	217.5	17.3%	38
LPG Sales (kilotonnes)	6.2	4.7	32.9%	1.5	15.1	10.8	40.0%	4.3

Notes:

¹ December 2012 and 2013 market shares based on published customer records from the Electricity Authority and Gas Industry Co.

² Based on the survey question: "Overall, how satisfied are you with the customer service you have received from Genesis Energy where 1 is very dissatisfied and 10 is very satisfied".

³ Based on Genesis Energy customer records. Includes vacant accounts. Excludes LPG customers. Electricity and gas customers are defined by number of connections.

⁴ Electricity and gas customers are defined by number of connections (ICP).

⁵ LPG customers are defined by number of customers

⁶ Excludes settlements from electricity derivatives.

⁷ Results have been revised to reflect changes in coal kilotonnes to PJ conversion rate and volume methodology